

## WHAT SETS G.J. GARDNER HOMES APART?

We appreciate that building your new home is likely to be one of largest investments you will make in your life time. We do not underestimate the importance of this and consequently ensure that wherever possible we minimize the “risk factor” for you. With this in mind, the following are some of the reasons why we believe you should feel comfortable in choosing Rodney Residential Limited, Rodney East Franchisee for G.J. Gardner Homes to build your new home for you.

- 1) We have a reputation second to none and stand by our vision to have “every customer recommend us to their closest friend”
- 2) More people trust us each year to build their new home in Rodney (and NZ) than any other residential builder.
- 3) We have built over 1500 homes in the 20 years we have been building in Rodney and rigorously stand by our product.
- 4) Although sharing in the benefits of being part of an international franchise group (with over 150 offices throughout the world) we are a locally owned and operated company utilizing local contractors.
- 5) On an “apples for apples” basis we believe we can offer better value than any other builder.
- 6) With few exceptions (typically only where there are unknown engineering conditions) we can offer a fixed price prior to any deposit being paid i.e. no hidden surprises.
- 7) No deposit is required until such time as we have provided you with a draft floor plan and written quote.
- 8) Our deposit is fully refundable less a \$1,000 admin fee and any expenses actually incurred.
- 9) Our New Home Consultants are more than happy to visit your site and offer free advice / suggestions on possible house designs, site development costs etc irrespective of whether you chose to build with our company or not.
- 10) We set a construction time prior to any contracts being signed and pay for every working day we are over that contract time.
- 11) We have long relationships with market leaders for product supply giving long term support should a problem occur.
- 12) We are a well established company who are vigilant on paying all suppliers/sub contractors in full, on time, all the time (feel free to contact any one of our suppliers/sub contractors to verify this).
- 13) We have comprehensive insurance cover to protect your investment including:
  - a. Independent loss of deposit insurance, non completion insurance & defects liability insurance,
  - b. Full contractors indemnity insurance on each home in case of damage occurring during construction,
  - c. Public liability insurance to \$10 million.

Let NZ's Number 1 builder make your dream home a reality.